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Category
Management
Lessons
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Module 1 - An
Introduction to the
Principles of Category
Management \u0026amp;
Strategic Sourcing Do
You Know the
Difference Between
Strategic Sourcing

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and Category

Management Six

Steps To Create

Strategic Sourcing

Plan Category

Management

~~Definition~~

~~Procurement training~~

~~Purchasing skills~~

Master Class on

Category

Management

Strategic Sourcing

PROCUREMENT

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MANAGER Interview
Questions And
Answers

(Procurement Officer
Job Interview Tips!)

Webinar on Strategic
Sourcing Phase 1:

Category Strategy

\u0026amp; Supply Market

Analysis Category

Management \u0026amp;

Strategic Sourcing |

Category

Management Tips |

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MBM One Minute

Video 7 Step

Sourcing Strategy

The Journey from

Strategic Sourcing to

Category

Management □

Supplier Relationship

Optimization

'Strategic Sourcing'

HOW TO PASS A

JOB INTERVIEW:

The top 10 tips

Procurement - roles

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u0026amp; duties (1) All
your suppliers on one
platform RFP, RFQ,
RFI, whaaat? Learn
quickly, get a job in
corporate purchasing,
and succeed in SCM
careers Purchasing
and Procurement B2B
Purchasing
Negotiation Five
Strategies to Reduce
Vendor Prices
~~Strategic Sourcing~~

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~~CPO's Speak (SD)~~

Lesson 6 - SCM

Sourcing 101- Learn
sourcing of materials

in procurement,

purchasing

management On-

Demand Webinar: 12

steps to strategic

sourcing part 1

Category

Management in

Purchasing 4th edition

Best practices in

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PDF Strategic

~~Sourcing And~~

~~management What is~~

~~Procurement v~~

~~Purchasing Strategic~~

~~Sourcing E2E (High~~

~~Level) 3 Reasons to~~

~~use Strategic~~

~~Sourcing Planning~~

~~Strategic Sourcing:~~

~~Best Practices~~

Webinar on Strategic

Sourcing

Strategic Sourcing

And Category

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Management And

Strategic sourcing is a price centric methodology, focused on achieving savings and relies heavily on contract creation.

Category

management is a way of driving value and includes strategic sourcing, but is much broader than that. It uses strategic

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Sourcing techniques
and processes to
source each category
and its sub-
categories.

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Category

management vs

Strategic sourcing -

The differences

Strategic Sourcing &

Category

Management

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STRATEGIC And

SOURCING. Strategic

Sourcing is smart purchasing. It's

purchasing with

organizational goals and mission in mind.

Strategic sourcing

looks at immediate

needs but also at the

long term view.

Strategic sourcing is a

way to maximize

value while

Bookmark File PDF Strategic minimizing cost. Sourcing And Category

Strategic Sourcing
and Category

Management □
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Calyptus Main

Transitioning to
Category

Management. □

Industry & Federal
Govt are transitioning
from Strategic

Sourcing alone to a

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Sourcing And

Category Mgt

approach. AFICA

leading AF transition

from the...

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Strategic Sourcing &
Category

Management: The
Basics

Some of the main
differences between
category

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management and strategic sourcing include the following:

Category management conducts continual analysis to stay ahead of trends, risk, demands or supply changes. Category management also incorporates a demand management program to better

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Understanding And

demand structure for
goods and services

used by the company

and prioritize them

appropriately. This

ensures that the

company is not

wasting money.

The Guide to
Understanding
Category

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Management And

Strategic Sourcing

and Category

Management

examines how IKEA -

and other cost leading

companies - use

category

management to

create advantages

with direct and

indirect sourcing. With

25 years' experience

from IKEA, where he

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had the responsibility
to develop and
execute the
company's purchasing
strategy, author
Magnus Carlsson
shares his ...

Strategic Sourcing
and Category
Management:
Lessons ...

Strategic Sourcing

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and Category And

Management -

Commerce Edge -

Procurement Training

- Purchasing training,

strategic sourcing

training, competency

development,

management

development

programmes,

coaching, Strategic

Sourcing and

Category

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Management Use
world-class Strategic
Sourcing methods to
focus on where the
real value lies in your
Supply Chain.

Strategic Sourcing
and Category
Management -
Commerce Edge ...
DHS Category
Management and

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Strategic Sourcing.

Learn about DHS's efforts to increase acquisition efficiency, enhance mission performance, and increase spend under management. We develop Department-wide contract vehicles and implement Category Management by working closely with

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industry to understand the direction of the marketplace and how we can incorporate innovative approaches, solutions or products to meet our customer's requirements.

DHS Category
Management and
Strategic Sourcing |

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Sourcing And

Homeland ...
How is category

management different
from traditional

strategic sourcing?

The checklist below
summarises ten

features of category
management that

differentiate it from
traditional sourcing:

Internal Relationship

Quality: Procurement

team has a very close

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and collaborative
working relationship
with business
stakeholders and is
perceived as a ...

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Category

Management |

Strategic Sourcing |

Procurement

Strategic sourcing is
an approach to supply
chain management

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that formalizes the way information is gathered and used so an organization can use its consolidated purchasing power to find the best possible values in the marketplace and align its purchasing strategy to business goals. Strategic sourcing is growing in popularity, as digital

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Sourcing And
transformation is
causing procurement
and supply chain
processes to evolve.

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What is Strategic

Sourcing and Why is
it Important?

Design Your Future at
PVH. VP, NA

Strategic Sourcing
and Planning.

POSITION

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SUMMARY: As a strategic lever in the supply chain, this person will support SVP NA Supply and partner with key stakeholders to help build capabilities, support building strategy 18 months to 3 years out, and identify value/ synergies within each product group for

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PVH North America
portfolio

(approximately \$2B
FOB).

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VP, NA Strategic

Sourcing and

Planning in New York,

New ...

Category

Management is a

strategy wherein the

array of products and

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Sourcing purchased by an organization is strategically managed in groups of similar or related products and services. Strategic Sourcing is the collaborative and structured process of critically analyzing an organization's spending and using this information to make business

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decisions about
acquiring
commodities and
services more
effectively and
efficiently.
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Category
Management and
Strategic Sourcing |
OLAO
Category
management is a way
Page 32/48

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of driving and
delivering value,
growth and innovation
and yet most

companies struggle
with the transition
from strategic
sourcing to effective
category

management.

Improving the
category

management function
not only makes for a

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smooth handoff, it helps feed continued improvements in strategic sourcing.

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How to improve Strategic Sourcing with category Management ...

Learn how to get a grip on your strategic sourcing and category management,

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Sourcing Amongst many other

things. The book

looks at ways of

improving the entire

procurement process

and creating a

mutually beneficial

environment for both

purchaser and

supplier alike.

Amazon.com:

Strategic Sourcing

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and Category

Management ...

Category

management is a

continuous process

and it forms the basis

for successful

strategic sourcing

initiatives. This can

only happen when the

process is well

managed and is given

the right level of

attention. A good

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Starting point would be taking the initiative to provide a good training and development program to improve skills.

How to get started for an effective Category Management ...

The main objective of strategic sourcing is to save money but

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Other reasons include improving the acquisition process, supplier performance and minimizing risk.

Step 1 - Profile the Category Understand everything about the spend category as the first step in the strategic sourcing process. This means defining the category and commodities in it.

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The Strategic
Management
Sourcing Process

"Category
management provides
a deeper
understanding of the
market, products,
suppliers and the
supply chain to
develop strategic
category plans. This
deeper level of insight

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and mapping of the
supply chain takes
into account

environmental, social
and political factors to
manage risk more
effectively for the
organisation."

Category

Management Guide |

CIPS

In this new edition of

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Sourcing and Category Management, Magnus Carlsson has added new themes including examples and references from companies such as Maersk, Carlsberg, P&G and Aldi, illustrating the application of cost leadership that spans far beyond IKEA.

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Even there, the cost leadership lessons are not limited to home furnishings as the company is sourcing categories such as food, components, materials, transports and indirect materials, with a total purchasing spend of ...

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Strategic Sourcing
and Category
Management ...

Our discussion
ranged from ☐ ☐
Strategic Sourcing
and Category
Management are
different terms for the
same process☐ to
☐There is a dramatic
difference between

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the two and the
issues and challenges
grow exponentially
with those
differences. After our
day-long discussion,
there was consensus
that the differences
are dramatic.

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and Category

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Management And

Strategic Sourcing

and Category

Management

Strategic Sourcing

and Category

Management

Category

Management in

Purchasing Spend

Analysis Managing

Indirect Spend

Category

Management in

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Purchasing The

Purchasing

Chessboard Strategic

Category

Management The

Category

Management

Handbook Profit from

Procurement

Strategic Sourcing in

the New Economy

Consumer-Centric

Category

Management Supply

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Management And
Category
Management and
Strategic Sourcing
Processes in Local
Government An
Overview of Global
Strategic Sourcing
Sourcing Portfolio
Analysis BASICS OF
STRATEGIC
SOURCING Leading
Procurement Strategy
Supply Market

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Intelligence for

Procurement

Professionals

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